

Head Office : Wisma ADR, Jl. Pluit Raya I No. 1, Jakarta 14440 - Indonesia

Factory 1 : Jl. Kapuk Kamal Raya No. 88, Jakarta 14470 - Indonesia

Factory 2 : Komplek Industri ADR, Desa Kadujaya, Curug, Tangerang 15810 - Indonesia

E-mail : adr@adr-group.com • corporate@adr-group.com • export@adr-group.com

• Phone : (62-21) 661 0033 - 669 0244

• Phone : (62-21) 555 1646 (Hunting)

• Phone : (62-21) 598 4388 (Hunting)

• sales.marketing@adr-group.com

• Fax. : (62-21) 669 6237

• Fax. : (62-21) 555 1905

• Fax. : (62-21) 598 4415

• Web : www.smsm.co.id

Jakarta, 05 Desember | December 2023

No : 0386/SS/XII/23

Kepada Yth | To :

Kepala Eksekutif Pengawas Pasar Modal | Executive Chief of the Capital Market Supervisory

Otoritas Jasa Keuangan | The Indonesian Financial Services Authority

Gedung Sumitro Djojohadikusumo - Departemen Keuangan RI

Jl. Lapangan Banteng Timur No. 1-4,

Jakarta 10710

Kepala Divisi Penilaian Perusahaan 2 | Head of Corporate Valuation Division 2

Bursa Efek Indonesia | Indonesia Stock Exchange

Gedung Bursa Efek Indonesia

Jl. Jend. Sudirman Kav. 52-53

Jakarta 12190

**Perihal : Laporan Hasil Pelaksanaan Paparan
Publik Tahunan PT Selamat Sempurna
Tbk. ("Perseroan").**

**Re. : Report of Implementation of Annual Public
Expose of PT Selamat Sempurna Tbk. (the
"Company").**

Dengan hormat,

Dalam rangka memenuhi ketentuan III.3, Peraturan No.I-E sebagaimana terlampir dalam Keputusan Direksi PT Bursa Efek Indonesia No.Kep-00066/BEI/09-2022 tanggal 30 September 2022 tentang Perubahan Peraturan Nomor I-E tentang Kewajiban Penyampaian Informasi, bersama ini kami sampaikan bahwa Public Expose Tahunan PT Selamat Sempurna Tbk ("Perseroan") telah diselenggarakan, bersamaan dengan diselenggarakannya acara Public Expose Live 2023 oleh PT Bursa Efek Indonesia, pada:

Tanggal : Kamis, 30 November 2023

Waktu : 16.00 - 16.45 WIB

- Paparan Publik pada pukul 16.00 s.d. 16.45 BBWI dilanjutkan dengan
- Press Conference dimulai pukul 16.56 s.d. 17.10 BBWI.

Tempat : Public Expose Live 2023

With due respect,

In compliance with Indonesia Stock Exchange Listing Regulation No.I-E attached to the Board of Directors of the Indonesia Stock Exchange Decree No. Kep-00066/BEI/09-2022 dated 30 September 2022 concerning the Amendment to Rules No. I-E on Information Obligations Submission, we hereby convey that the Annual Public Expose of PT Selamat Sempurna Tbk ("the Company") has been held, in conjunction with the convened of the Public Expose Live 2023 event by the Indonesia Stock Exchange, on:

Date : Thursday, November 30th, 2023

Time : 04.00 - 04.45 PM Western Indonesia Time

- Public Expose convene at 04.00 to 04.45 p.m. Indonesia Western Time, follow with
- Press Conference started at 04.56 to 05.10 p.m. Indonesia Western Time.

Location : Public Expose Live 2023

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| <p>1) Acara Public Expose Live 2023 yang diselenggarakan oleh PT Bursa Efek Indonesia (BEI), PT Kliring Penjaminan Efek Indonesia (KPEI), dan PT Kustodian Sentral Efek Indonesia (KSEI) dalam rangka memperingati 46 Tahun Diaktifkannya Kembali Pasar Modal Indonesia, Public Expose yang disiarkan secara real time melalui fasilitas webinar.</p> <p>2) Paparan Publik juga dihadiri oleh:
Manajemen Perseroan
Direktur : Ang Andri Pribadi
Sekretaris Perusahaan : Lidiana Widjojo</p> <p>Peserta
Paparan Publik : 165 peserta
Press Conference : 16 peserta</p> <p>3) Materi dipresentasikan oleh Lidiana Widjojo, Sekretaris Perusahaan. Materi Public Expose telah disampaikan oleh Perseroan pada Jumat, 24 November 2023 dalam Bahasa Indonesia dan Bahasa Inggris.</p> <p>4) Sesi Tanya Jawab dan Konferensi Pers oleh Ang Andri Pribadi, Direktur Keuangan.</p> <p>5) Pelaksanaan dan pemaparan materi Public Expose disampaikan dalam Bahasa Indonesia.</p> <p>6) Laporan Hasil Public Expose dibuat dalam Bahasa Indonesia dan Bahasa Inggris, apabila terjadi perbedaan penafsiran maka penjelasan dalam Bahasa Indonesia yang berlaku.</p> <p>7) Public Expose Perseroan ditutup dengan konferensi pers secara online yang dihadiri oleh wartawan media cetak dan media online, dan media elektronik. Konferensi pers disampaikan dalam Bahasa Indonesia.</p> <p>8) Partisipasi Perseroan pada acara ini diperhitungkan sebagai pengganti dari kewajiban Public Expose Perseroan Tahunan 2023.</p> | <p>1) The Public Expose Live 2023 event organized by Indonesia Stock Exchange (IDX), PT Kliring Penjaminan Efek Indonesia (KPEI), and PT Kustodian Sentral Efek Indonesia (KSEI) to commemorate 46 Years of Reactivation of the Indonesian Capital Market that broadcasted real time through webinar facility.</p> <p>2) The Public Exposures was attendend by:
Company' Management
Director : Ang Andri Pribadi
Corporate Secretary : Lidiana Widjojo</p> <p>Participant
Public Expose : 165 participants
Press Conference : 16 participants</p> <p>3) Public Expose Material presented by Lidiana Widjojo, Corporate Secretary. The Material of Public Expose has submitted by the Company on Friday, November 24th, 2023 in Bahasa Indonesia and English.</p> <p>4) Q&A session and Press Conference by Ang Andri Pribadi, Finance Director.</p> <p>5) Implementation and Explanation of Public Expose materials was delivered in Indonesian.</p> <p>6) This Report of Implementation of Public Expose is made in Bahasa Indonesia and English, if there's different interpretation then the explanation in Bahasa Indonesia shall be prevail.</p> <p>7) The Company's Public Expose was ended with an online press conference attended by journalists from print media and online media. Press conference was conveyed in Indonesian.</p> <p>8) The participation of the Company in this event would be considered in lieu of covened Annual Public Expose of the Company for year 2023.</p> |
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A. Berikut dibawah ini adalah ringkasan dari sesi tanya jawab pada Paparan Publik, yaitu:

1. Bp. John Thedy

- (a) Apa penyebab penjualan ke USA pada Q3 2023 turun cukup signifikan?

Penjelasan:

Penyebab penjualan ke USA sampai dengan Q3 2023 yang mengalami penurunan signifikan, dikarenakan pada dua tahun terakhir pertumbuhan penjualan ke USA tercatat sangat tinggi, yaitu tahun 2021 tumbuh sekitar 11% dan tahun 2022 tumbuh sekitar 33%. Mengingat pembeli adalah distributor dan bukan end-user, sehingga Perseroan memprediksi hal ini merupakan upaya konsolidasi persediaan di tingkat distributor Perseroan. Ke depannya, Perseroan tetap optimis, bahwa penjualan akan kembali normal setelah konsolidasi persediaan di tingkat distributor selesai.

- (b) Bagaimana proyeksi penjualan ekspor ke depannya?

Penjelasan:

Perseroan yakin penjualan ekspor ke depannya masih sangat potensial, karena *market share* Perseroan di negara tujuan ekspor masih sangat kecil. Perseroan berkeyakinan bahwa pasar ekspor masih memiliki peluang yang besar jika dibandingkan dengan pasar lokal. Namun demikian, Perseroan tetap akan fokus di pasar lokal melalui pembukaan dan penambahan cabang-cabang kedepannya. Lebih lanjut untuk penjualan ekspor, Perseroan melihat bahwa potensi pasar Asia ke depannya masih akan dominan, karena kita ketahui saat ini adalah *Asia Times*.

2. Bp. Rizqi Rajendra - Bisnis Indonesia

- (a) Pendapatan SMSM per Q3 2023 ditopang dari pasar komponen ekspor. Bagaimana upaya

A. The summary of the Q&A session on Public Expose, as below:

1. Bp. John Thedy

- (a) What caused sales to the USA in Q3 2023 to drop quite significantly?

Explanation:

Sales to USA was significantly decrease due to for last two years, sales growth to the USA has been recorded very high, i.e. in 2021 grew by approx. 11% and in 2022 grew by approx. 33%. Given that the buyer is a distributor and not an end-user, the Company predicts this as an attempt to consolidated inventory at the distributor level of the Company. For the future, the Company remains optimistic that sales will return to normal after the consolidation of inventory on the distributor level is completed.

- (b) How are the export sales forecasts ahead?

Explanation:

The Company believes that the export market still has a massive of opportunity compared to the local market, as the Company's market share export destination countries is still very small. The Company is convinced that the export market still has a great opportunity compared to the local market. Nevertheless, the Company will remain focused on local markets through the opening and addition of its branches. As for export sales, the Company sees that the Asian market potentially be dominant, as we know now is *Asia Times*.

2. Bp. Rizqi Rajendra - Bisnis Indonesia

- (a) The Company's revenue as of Q3 2023 is supported by the export market. How does the

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Perseroan dalam memperkuat penjualan domestik?

Penjelasan:

Pada Q3 2023, penjualan domestik tumbuh sangat pesat, yaitu $\pm 13\%$, sedangkan untuk pertumbuhan penjualan ekspor relatif flat dan bahkan cenderung sedikit menurun. Perseroan melihat bahwa potensi penjualan domestik masih sangat besar terutama untuk mobilitas pada bidang usaha konstruksi, pertambangan dan agribisnis. Ke depannya Perseroan berkeyakinan bahwa peluang pasar domestik masih akan tetap baik, walaupun tidak sebesar pasar ekspor.

Company's efforts in strengthening its domestic sales?

Explanation:

In Q3 2023, domestic sales grew very fast, $\pm 13\%$, while for export sales growth was relatively flat and even tended to decline slightly. The Company sees that the domestic sales potential is still big, especially for the mobility in the fields of construction, mining and agribusiness. In the future, the Company is believes that domestic market opportunities remain good, even if not the size of the export market.

- (b) Berapa serapan capex Perseroan per Q3 2023? Kemudian berapa anggaran capex untuk tahun 2024 dan untuk apa saja? Apakah Perseroan berencana melakukan ekspansi pabrik?

Penjelasan:

Hingga Q3 2023, serapan capex Perseroan yaitu sebesar Rp.126 miliar. Sedangkan estimasi untuk anggaran capex di tahun 2024 hampir sama dengan anggaran capex di tahun ini, yaitu sekitar Rp.150 miliar dan digunakan untuk perbaikan *line balancing* dalam lini produksi maupun otomatisasi. Mengenai rencana ekspansi pabrik, saat ini Perseroan masih belum melihat kebutuhan untuk ekspansi kapasitas, mengingat bahwa tingkat utilisasi masih cukup rendah, yaitu sekitar 50-60%.

- (b) What is the Company's capex balance as of Q3 2023? Then what is the capex budget for 2024 and it's used for? Does the Company plan to expand the factory?

Explanation:

As of Q3 2023, the Company's capex balance is Rp.126 billion. Meanwhile, the estimate for the capex budget in 2024 is slightly same as 2023 capex budget, which is approx. Rp.150 billion and is used for the improvement of the balancing line in the production line as well as automation. As far as plant expansion plans, currently the Company does not see the need for capacity expansion, given that the utilization rate is relatively low, approx. 50-60%.

- (c) Perseroan rutin dalam membagikan dividen. Bagaimana potensi pembagian dividen final pada tahun depan? Berapa *dividend payout ratio* yang direncanakan dan kapan akan dibagikan?

Penjelasan:

Seperti yang kita ketahui, Perseroan dikenal cukup unik terkait dividen. Perseroan memiliki tiga komitmen terkait dividen, yaitu:

1. *Dividend payout* adalah minimum 45%.
2. *Quarterly dividend*, dimana dalam setahun

- (c) The Company regularly distributes dividends. What's the potential for final dividend distribution next year? How much dividend payout ratio is planned and when will it be distributed?

Explanation:

As we know, the Company is known to be unique in terms of dividends. The Company has three commitments related dividend, i.e.:

1. Dividend payout is a minimum of 45%.
2. Quarterly dividend, which is annually the



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Perseroan membagikan dividen sebanyak 4 kali.

3. *Consecutive dividend payment growth*, dimana dividen diharapkan akan terus bertumbuh secara value setiap tahunnya.

Untuk potensi pembagian dividen final pada tahun depan, Perseroan berharap akan lebih tinggi dibandingkan dengan pembagian dividen pada tahun lalu, dimana tahun lalu sebesar Rp.90 per lembar saham. Namun saat ini, Perseroan belum dapat mengumumkan nilai pembagian dividen final tahun buku 2023. Sedangkan untuk *dividend payout ratio* yang direncanakan, tidak akan lebih rendah dari 45% dan bahkan secara actual selalu lebih tinggi dari 45%. Pembagian dividen final akan dilakukan setelah disetujui oleh Rapat Umum Pemegang Saham Tahunan.

Company distribute 4 times of dividends.

3. *Consecutive dividend payment growth*, which is in yearly the dividend is expected to continue to grow in value.

As for the potential of the final dividend next year, the Company expects it to be higher compared to last year's dividend of Rp.90 per share. Nevertheless, currently the Company has not yet been able to announce the final dividend distribution for the fiscal year 2023. As for the planned dividend payout ratio, it will not be lower than 45% and even actually always higher than 45%. The final dividend distribution will take place once approved by the Annual General Meeting of Shareholders.

3. Bp. Hadi Soetikno

Tahun depan mobil listrik di Indonesia tumbuh pesat. Produk apakah yang dapat di *support* oleh Perseroan?

Penjelasan:

Perseroan telah melakukan antisipasi jangka panjang terkait perkembangan mobil listrik sejak beberapa tahun sebelumnya, yaitu:

1. Perseroan melakukan *shifting* dari otomotif ke *heavy duty application* dan *commercial vehicle* yang secara konsolidasi saat ini, yaitu duapertiga-nya fokus pada *heavy duty application* dan *commercial vehicle*, sedangkan satupertiga-nya adalah *passenger car*.
2. Perseroan juga telah memproduksi komponen untuk mobil listrik, seperti filter dan saat ini telah memiliki 60-70 SKU untuk mobil listrik.
3. Perseroan juga telah mempersiapkan produk filtrasi lain dengan peluang *market* yang sangat besar, yakni HVAC sebagai aplikasi untuk *gas turbine power plant*, lokomotif atau kereta, rumah sakit atau industri farmasi yang membutuhkan *clean room*, *food & beverage*, apartemen, perkantoran dan bangunan lainnya.

3. Bp. Hadi Soetikno

Next year electric cars in Indonesia will grow rapidly. What products can be supported by the Company?

Explanation:

The Company has taken a long-term anticipations related to the development of electric cars since few years ago, i.e.:

1. The Company is shifting from automotive to heavy duty applications and commercial vehicles which is in consolidated nowadays, that two thirds is focused on heavy duty application and commercial vehicle, while one third is passenger cars.
2. The Company has also manufactured components for electric cars, such as filters and currently has 60-70 SKUs for electric vehicles.
3. The Company also has prepared other filtration products with massive market opportunities, i.e. HVAC as applications for gas turbine power plants, locomotives or trains, hospitals or pharmaceutical industries that require clean rooms, food & beverage, apartments, offices and others.

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4. Bp. Nugroho Prasetyo

Bagaimana strategi Perseroan di tengah kenaikan harga bahan baku terutama besi dan baja, untuk tetap menjaga margin operasi?

Penjelasan:

Bahan baku merupakan unsur utama dari Harga Pokok Penjualan (COGS), mengingat kontribusinya sebesar dua pertiga dari COGS dan merupakan hal yang sangat diperhatikan oleh Perseroan. Saat ini untuk bahan baku besi baja sedang mengalami sedikit koreksi untuk sementara, namun tidak terlalu signifikan jika dibandingkan dengan beberapa periode sebelumnya. Dapat kami sampaikan bahwa Perseroan memiliki *pricing-power* dimana setiap kenaikan harga bahan baku besi baja dapat ditransfer ke pelanggan karena bahan baku tersebut merupakan produk komoditi. Pada umumnya pelanggan dapat memahami hal ini mengingat harga komoditi bukan isu regional, melainkan isu global yang harus dihadapi. Untuk menjaga margin, Perseroan harus memperhatikan perbedaan waktu antara kenaikan harga bahan baku dan kenaikan harga jual produk yang umumnya terdapat perbedaan 60-90 hari penyesuaian. Berdasarkan pengalaman dan data *financial highlight* Perseroan, dapat dilihat bahwa ditengah tantangan kenaikan harga bahan baku yang signifikan, kinerja Perseroan tetap tercatat dengan baik sebagaimana terefleksi pada *gross margin, operating margin* dan *net profit margin* dari tahun ke tahun.

4. Bp. Nugroho Prasetyo

How does the Company's strategy in the midst of rising raw material prices (steel and plate) to maintain its operating margins?

Explanation:

The raw material is a key element of the Cost of Goods Sold (COGS), given its contribution of two thirds of the COGS and is a main attention of the Company. Currently for steel-plate price is have a slightly correction for a while, but not yet significant compared to a few periods previously. We can said that the Company has a pricing-power where any increment in the price of steel-plate can be transferred to the customer because these material is a commodity product. Generally, customers can understand, given that commodity prices are not a regional issue, but a global one. Related to maintaining the margin, the Company shall pay attention to the time gap between the increment in the price of raw materials and the increment in selling price which is generally have a 60-90 day difference of adjustmet. Based on the Company's experience and financial highlight data, it can be seen that amid the challenge of significant rises in commodity prices, the Company's performance remains well recorded as reflected in the gross margin, operating margin and net profit margin from year to year.

5. Ibu Aurelia C.

Apa saja rencana ekspansi Perseroan dalam 5 tahun kedepan dan berapa capexnya?

Penjelasan:

Perseroan memiliki garis besar untuk rencana dalam 5 tahun, dimana Perseroan berharap bila penjualan bisa bertumbuh sebesar 15% setiap tahun maka secara *compound* Perseroan akan tumbuh *double*. Hal tersebut merupakan harapan dari Perseroan, namun pada praktiknya, hal ini sangatlah bergantung pada kondisi global karena

5. Ibu Aurelia C.

What are the Company's expansion plans in the next 5 years and how much is the capex?

Explanation:

The Company has a major plan for five years, where as the Company expects that if can grows yearly by 15%, then the Company will double its sales growth. That's the Company's expectation, but in practice, it depends heavily on the global situation as the Company mainly in the global market. Based on data for the last few years, we've

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Perseroan bermain di pasar global. Dalam data beberapa tahun terakhir, kita lihat penjualan pada tahun 2020 turun sebesar 18% dimana saat itu awal pandemi COVID-19, kemudian mengalami recovery dan tumbuh sebesar 29% di tahun 2021 serta tumbuh 18% di tahun 2022, melebihi ekspektasi Perseroan untuk tumbuh 15% pada catatan penjualannya. Mengingat terdapat konsolidasi inventory pada tahun ini, setelah dua tahun sebelumnya tumbuh cukup tinggi maka untuk tahun 2023 Perseroan memperkirakan bertumbuh sebesar 5%. Sementara untuk Capex Perseroan, yaitu sebesar ±Rp.150 miliar per tahun yang tentunya dapat berubah tergantung pada rencana Perseroan terkait otomatisasi dan *robotic* ke depannya.

seen sales decline by 18% in 2020 when it was the beginning of the COVID-19 pandemic, then recovered and grew by 29% in 2021 as well as 18% by 2022, exceeding the Company's expectation of a 15% growth on its sales. Given that there was a consolidation of inventory this year, after two previous years of growing quite high then for 2023 the Company expects to grow by 5%. While for Compay' Capex, approx. ±Rp.150 billion annually which is can change depending on the Company's plans related to automation and robotics ahead.

6. Bp. Axel Bramantyo

- (a) Jika trend penurunan harga komoditi seperti batu bara atau kelapa sawit terus berlanjut berpotensi menurunkan *running hours heavy duty*, apakah kondisi tersebut berdampak signifikan kepada Perseroan?

Penjelasan:

Trend penurunan harga komoditi seperti batu bara atau kelapa sawit, merupakan suatu tantangan bagi Perseroan. Namun mengingat pasar yang dimiliki Perseroan cukup luas baik itu domestik maupun global, maka biasanya masalah penurunan yang terjadi pada satu area atau segmen akan dapat dikompensasi dengan area atau segmen yang lainnya. Walaupun hingga saat ini segmen batu bara dan kelapa sawit mengalami koreksi, namun pasar domestik Perseroan masih dapat tumbuh sebesar 13% sampai dengan Q3 2023. Perseroan berkeyakinan bahwa masih banyak potensi segmen lain yang dapat di *explore* untuk menutupi kekurangan selain *mining* maupun *agrobisnis*, seperti konstruksi, *marine*, industrial dan lainnya.

6. Bp. Axel Bramantyo

- (a) If the downward trend in commodity prices such as coal or palm oil continues potentially reducing heavy duty running hours, will this condition have a significant impact on the Company?

Explanation:

The downward trend of commodity prices such as coal or palm oil, is a challenge for the Company. However, given to the Company' market is large enough in domestic or global, then usually the decline in one area or segment can be offset by another. Although currently the coal and palm oil segment has undergone a correction, the Company's domestic market can able to grow by 13% as of Q3 2023. The Company believes there are many other potential segment that can be explore to cover shortcomings beyond mining and agribusiness, such as construction, marine, industrial and others.

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- (b) Berapa persen kontribusi segmen HVAC? Apakah kedepannya bisa menjadi *growth driver* Perseroan? Mengingat jalur distribusi yang berbeda dengan *existing product* Perseroan, apakah ada kesulitan?

Penjelasan:

HVAC adalah *Heating, Ventilation & Air-conditioning* dan produk ini memiliki banyak aplikasi diantaranya digunakan untuk gas turbine power plant, lokomotif atau kereta api, rumah sakit atau industri farmasi yang membutuhkan *clean room, food & beverage*, apartemen, perkantoran dan bangunan lainnya. Saat ini, *market* HVAC Perseroan masih sangat kecil, yaitu dibawah 0,1% karena masih termasuk baru dan Perseroan masih terus mempelajari *distribution channels*-nya mengingat jalur distribusinya berbeda. Segmen HVAC ini memiliki potensi usaha yang sangat besar, karenanya dapat menjadi *growth driver* bagi Perseroan ke depannya.

- (b) What is percentage of HVAC segment contribution? Can it become the Company's growth driver in the future? Given the different distribution channels from the Company's existing products, are there any difficulties?

Explanation:

HVAC is Heating, Ventilation & Air-Conditioning and it has many applications of which are used such as for gas turbine power plants, locomotives or trains, hospitals or pharmaceutical industries that require clean rooms, food & beverage, apartments, offices and others. Currently, the Company's HVAC market is still very small, below 0.1% because it is still new and the Company is still learning its distribution channels given its typical different. This HVAC segment has big business potential, so it can be a growth driver for the Company in the future.

- (c) Apakah ada *update* untuk M&A? Apakah hanya fokus mengincar perusahaan distribusi atau terbuka untuk *business model* yang lain?

Penjelasan:

Pada dasarnya, Perseroan tidak akan melakukan M&A yang tidak sesuai dengan *business model* Perseroan dan dimana M&A Perseroan adalah *vertical integrated* M&A serta dilakukan secara selektif dengan tujuan yang sangat baik, yaitu agar dapat meningkatkan penjualan dan laba bersih. Lebih lanjut terkait HVAC, Perseroan memiliki rencana untuk melakukan M&A terkait distribusi HVAC dengan tujuan agar dapat mempercepat pertumbuhan penjualan segmen HVAC.

- (c) Are there any updates for M&A? Is it only focused on targeting distribution companies or is it open to other business models?

Explanation:

Basically, the Company will not conduct M&A which is not in line with the Company's business model and will be vertically integrated M&A and selectively carried out with a very good purpose, i.e. to increase sales and net profit. Further related to HVAC, The Company has plans to conduct the HVAC distribution related M&A with the aim of accelerating the sales growth of HVAC segment.



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Factory 1 : Jl. Kapuk Kamal Raya No. 88, Jakarta 14470 - Indonesia

Factory 2 : Komplek Industri ADR, Desa Kadujaya, Curug, Tangerang 15810 - Indonesia

E-mail : adr@adr-group.com • corporate@adr-group.com • export@adr-group.com

• Phone : (62-21) 661 0033 - 669 0244

• Phone : (62-21) 555 1646 (Hunting)

• Phone : (62-21) 598 4388 (Hunting)

• sales.marketing@adr-group.com

• Fax : (62-21) 669 6237

• Fax : (62-21) 555 1905

• Fax : (62-21) 598 4415

• Web : www.smsm.co.id

B. Berikut dibawah ini adalah ringkasan dari sesi tanya jawab pada Press Conference, yaitu:

1. Ekspor cukup dominan terhadap *revenue*, apa produk yang berkontribusi paling besar di *market overseas*? *Outlook & challenge*-nya seperti apa?

Penjelasan:

Benar, bahwa saat ini ekspor lebih dominan, yaitu sekitar 60% dari penjualan Perseroan. Sedangkan produk Perseroan yang berkontribusi paling besar di market ekspor hingga saat ini adalah filter yang digunakan untuk berbagai jenis aplikasi, baik itu untuk *passenger car*, *heavy duty application* dan *commercial vehicle*. Selain itu Perseroan lebih berfokus di *aftermarket* dibandingkan dengan pasar OEM/OES. Mengenai *outlook*, Perseroan melihat sampai dengan akhir tahun masih positif. Perseroan berharap penjualan dapat tumbuh sekitar 5% hingga Desember 2023. Sedangkan untuk *profit*, Perseroan berharap masih bisa tumbuh sekitar 10% dibandingkan tahun lalu. Perseroan sebagai salah satu pemain *global* memiliki cukup banyak *challenge* pada kondisi global saat ini, yaitu:

- 1) Perang antara Ukraina-Rusia yang hingga saat ini belum kunjung mereda dan adanya konflik yang terjadi di jalur Gaza antara Israel-Palestina.
- 2) Volatilitas komoditi bahan baku yang juga mengalami sedikit koreksi/peningkatan.

Berdasarkan beberapa pengalaman di tahun-tahun sebelumnya, Perseroan tetap berkeyakinan akan dapat melalui masa-masa sulit ini.

2. *Market USA* tampak masih dominan, namun ke *China* masih tipis. Ke depan fokus ekspansi ekspornya kemana? Bagaimana dengan *market* di *ASEAN*?

Penjelasan:

Saat ini *market* ke *USA* masih dominan dan terdapat koreksi di tahun 2023, setelah mengalami peningkatan yang cukup pesat di tahun 2021, yaitu 11% dan 33% di tahun 2022. Kedepannya, Perseroan melihat bahwa *market USA* masih positif di tengah berbagai masalah yang telah terjadi di

B. The summary of the Q&A session on Press Conference, as below:

1. Export are quite dominant over revenue, which product contributes the most to the overseas market? What does the Outlook & challenge look like?

Explanation:

It is correct, that currently exports are more dominant, about 60% of the Company's sales. The Company's biggest contributors to the export market so far are filters which is used for a wide range of applications, both for passenger cars, heavy duty applications and commercial vehicles. Besides, the Company is more focused on the aftermarket than the OEM/OES market. As far as the outlook, the Company's outlook to the end of the year remains positive. The Company expects sales to grow by 5% until December 2023. While for profit, it expects to still grow by approx. 10% compared to last year. The Company as one of the global players has faced many challenges to the current global conditions, i.e.:

- 1) The war of Ukraine and Russia that has so far no end in sight and the conflict in the Gaza strip between Israel and Palestine.
- 2) Volatility of commodities that also undergo little correction/increase.

Based on some experience in previous years, the Company remains confident that it will be able to pass through above challenging times.

2. The US market still seems dominant, but China is still low. Where's the forward export expansion focus? What about the market in ASEAN?

Explanation:

Currently, the US market is still dominant and there is a correction in 2023, after rapid growth of 11% and 33%, in 2021 and 2022 respectively. Future ahead, the Company sees that the U.S. market remains positive amid the various problems that have occurred in the US and appears to have begun



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USA dan terlihat sudah mulai membaik jika dibandingkan dengan kondisi di beberapa tahun sebelumnya. Sedangkan untuk China sendiri, masih memiliki potensi cukup besar dan Perseroan berharap *market*-nya di China dapat terus bertumbuh. Saat ini China merupakan salah satu dari Top 10 negara tujuan ekspor Perseroan. Perseroan berkeyakinan bahwa ASEAN merupakan *market* yang sangat besar. Saat ini terdapat 3 negara tujuan ekspor Perseroan di ASEAN, yaitu Malaysia, Thailand dan Singapura yang masuk ke dalam Top 10 negara tujuan ekspor. 2 dari 3 negara tersebut, yaitu Malaysia (Bradke Synergies Sdn. Bhd.) dan Thailand (Sure Filter Thailand Co., Ltd.) yang merupakan distributor tunggal dan juga entitas anak Perseroan.

to improve when compared to conditions in previous years. As for China itself, it still has considerable potential and the Company hopes its market can continue to grow. Currently, China is one of the Top 10 Export Destination Countries of the Company. The Company believes that ASEAN is a huge market. Currently, there are three export destination countries of the Company in ASEAN, i.e Malaysia, Thailand and Singapore that are in the Top 10 export destination countries. Two of the three countries, Malaysia (Bradke Synergies Sdn. Bhd.) and Thailand (Sure Filter Thailand Co., Ltd.) are the sole distributors and also subsidiary of the Company.

3. Mengenai M&A yang berada di sisi distributor, bahwa fokusnya adalah untuk *sales growth*. Berapa perkiraan dana yang disiapkan? Apakah ini untuk *domestic market* atau *overseas market*? Kapan target eksekusinya?

3. As for M&A on the distributor side, that focus is on sales growth. How much estimated funds are prepared? Is this for the domestic market or the overseas market? When is the target of the execution?

Penjelasan:

M&A yang dilakukan akan berfokus pada bisnis model Perseroan dan *vertical intergrated* M&A secara *upstream* maupun *downstream*. Rencana mengenai M&A tentunya akan dilakukan dengan sangat selektif, dan karena masih dalam pipe-line pembahasan maka Perseroan belum dapat menyampaikan hal ini kepada publik. Mengingat kas Perseroan masih sangat baik, maka tidak terdapat permasalahan terkait dana untuk M&A bila ada. Saat ini jumlah kas dan setara kas Perseroan cukup tinggi, disamping itu Perseroan juga memiliki plafon fasilitas di Bank yang belum terpakai. M&A yang akan dilakukan Perseroan, tentunya bisa di *domestic* maupun *overseas market*. Sedangkan untuk target eksekusi belum dapat dipastikan Perseroan, namun Perseroan berharap akan ada satu M&A yang baik di tahun depan.

Explanation:

The M&A will focused on the Company's business model and vertical integrated M&A both upstream and downstream. The plan for M&A will be very selective, and since it is still in the pipe-line discussion then the Company has not yet been able to communicate this to the public. Given the Company's cash remain very good, there are no problems with funding for M&A if any. Currently the amount of cash and cash equivalent of the Company is slightly high, in addition that the Company also has a ceiling of unused bank facilities. The M&A which conduct by the Company, can be in the domestic and overseas markets. As for the target of execution, the Compay has not yet decided, however the Company expect there will be a good M&A next year.

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4. Bagaimana *guidance* target *revenue* dan *profit* pada akhir tahun 2023, serta apa saja goals yang ingin dicapai pada tahun 2024?

Penjelasan:

Setelah penjualan Perseroan tumbuh dengan sangat pesat di dua tahun sebelumnya, yaitu 29% di tahun 2021 dan 18% di tahun 2022, target penjualan untuk tahun 2023 akan sedikit mengalami konsolidasi dan diperkirakan tumbuh sekitar 5%. Kemungkinan akan terjadi juga konsolidasi pada pertumbuhan laba bersih di tahun 2023 dan diprediksikan mencapai 10%, setelah laba bersih Perseroan tumbuh sebesar 36% di tahun 2021 dan 28% di tahun 2022. Sedangkan untuk peluang pada tahun 2024 masih terlihat sangat menjanjikan, dimana pada tahun 2024 merupakan tahun Pemilu di Indonesia. Perseroan berkeyakinan dan berharap bahwa pasar domestik akan bertumbuh pada saat Pemilu, mengingat akan terjadi mobilisasi barang dan orang. Lebih lanjut untuk pasar ekspor, yaitu bergantung pada kondisi geopolitik saat ini, dimana konflik antara Rusia-Ukraina dan Israel-Palestina diharapkan dapat berakhir lebih cepat, sehingga Perseroan lebih mudah dalam mengembangkan pasar globalnya. Perseroan memperkirakan kondisi pada tahun 2024, tentu akan lebih baik dibandingkan dengan kondisi di tahun 2023.

4. How does the guidance on revenue and profit targets at the end of 2023, and what are the goals to be achieved in 2024?

Explanation:

After the Company's sales grew rapidly in the last two years, 29% in 2021 and 18% in 2022, then its sales target for 2023 will be slightly consolidated and is expected to grow by 5%. The same condition most likely occur to net profit growth in 2023 and is predicted to reach 10%, after the company's net profit has grown by 36% by 2021 and 28% by 2022. As for the opportunities in 2024, the outlooks still promising, in which 2024 is the elections year in Indonesia. The Company believes and hopeful that the domestic market will grow during and after the elections, given that there will be a mobilization of goods and people. Further for the export market, will depend on the current geopolitical conditions, which is the conflict between Russia-Ukraine and Israel-Palestine is expected to end sooner, so that the Company is easier in growing its global market. The Company predicts that the conditions in 2024 will be better than in 2023.

Demikian disampaikan. Atas perhatiannya, kami ucapkan terima kasih.

Please be informed accordingly. Thank you for your kind attention.

Hormat kami | Regards,
 PT Selamat Sempurna Tbk



ANG ANDRI PRIBADI
Direktur | Director

Tembusan Yth | CC : 1. Direktur Direktorat Penilaian Keuangan Perusahaan Sektor Riil, OJK | Director of the Directorate of Financial Assessment of Real Sector - The Financial Services Authority's (OJK)
2. Direksi PT Bursa Efek Indonesia | Board of Directors Indonesia Stock Exchange

Attendee Report

Report Generated: Nov 30, 2023 4:57 PM

Topic	Webinar ID	Actual Start Time	Actual Duration (minutes)	Unique Viewers	Total Users
PUBEX LIVE 2023 PT SELAMAT SEMPURNA TBK (SMSM)	812 5464 3808	Nov 30, 2023 2:06 PM	163	147	196

Host Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	PUBEX LIVE 2023 - PT SELAMAT SEMPURNA TBK (Zoom 2)	Nov 30, 2023 14:06:11	Nov 30, 2023 16:48:54	163	Indonesia
2	Yes	IDX MONITOR (Zoom 2)	Nov 30, 2023 15:56:34	Nov 30, 2023 16:48:26	52	Indonesia

Panelist Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	ADMIN 3 (Panelist Pubex Live 2023)	Nov 30, 2023 14:25:06	Nov 30, 2023 16:48:54	144	Indonesia
2	Yes	MODERATOR (Panelist Pubex Live 2023)	Nov 30, 2023 14:25:30	Nov 30, 2023 15:57:39	93	Indonesia
3	Yes	ADMIN 4 (Panelist Pubex Live 2023)	Nov 30, 2023 14:27:49	Nov 30, 2023 16:48:53	142	Indonesia
4	Yes	ADMIN 2 (Panelist Pubex Live 2023)	Nov 30, 2023 14:37:44	Nov 30, 2023 16:48:54	132	Indonesia
5	Yes	Panelist - Yanto (Panelist Pubex Live 2023)	Nov 30, 2023 15:26:25	Nov 30, 2023 15:40:47	15	Indonesia
6	Yes	Panelist Pubex Live 2023	Nov 30, 2023 15:41:20	Nov 30, 2023 16:25:19	44	Indonesia
7	Yes	Ang Andri Pribadi (Panelist Pubex Live 2023)	Nov 30, 2023 15:46:25	Nov 30, 2023 16:48:32	63	Indonesia
8	Yes	Panelist Pubex Live 2023	Nov 30, 2023 15:48:22	Nov 30, 2023 15:56:18	8	Indonesia
9	Yes	Lidiana Widjojo (Panelist Pubex Live 2023)	Nov 30, 2023 15:51:47	Nov 30, 2023 16:47:29	56	Indonesia
10	Yes	Panelist Pubex Live 2023	Nov 30, 2023 15:57:36	Nov 30, 2023 16:24:17	27	Indonesia
11	Yes	Loviana (Panelist Pubex Live 2023)	Nov 30, 2023 16:01:38	Nov 30, 2023 16:48:54	48	Indonesia
12	Yes	Panelist Pubex Live 2023	Nov 30, 2023 16:03:27	Nov 30, 2023 16:03:44	1	Indonesia
13	Yes	Panelist Pubex Live 2023	Nov 30, 2023 16:24:37	Nov 30, 2023 16:26:45	3	Indonesia
14	Yes	Panelist Pubex Live 2023	Nov 30, 2023 16:42:53	Nov 30, 2023 16:47:32	5	Indonesia
15	Yes	Panelist Pubex Live 2023	Nov 30, 2023 16:26:46	Nov 30, 2023 16:42:12	16	Indonesia
16	Yes	ZOOM	Nov 30, 2023 14:16:07	Nov 30, 2023 14:16:34	1	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/Region Name
1	Yes	Axel Bramantyo	Nov 30, 2023 16:02:32	Nov 30, 2023 16:46:57	45	Indonesia
2	Yes	punto wicaksono	Nov 30, 2023 16:08:24	Nov 30, 2023 16:11:46	4	Indonesia
	Yes	punto wicaksono	Nov 30, 2023 16:13:41	Nov 30, 2023 16:47:18	34	Indonesia
3	Yes	Ericsson Nirwan	Nov 30, 2023 16:02:25	Nov 30, 2023 16:47:16	45	Indonesia
4	Yes	Jack Lie	Nov 30, 2023 16:02:30	Nov 30, 2023 16:48:54	47	Singapore
5	Yes	Yonatan Pratama Wijaya	Nov 30, 2023 16:02:36	Nov 30, 2023 16:47:17	45	Indonesia

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No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
6	Yes	Theresia Suryadi	Nov 30, 2023 16:24:02	Nov 30, 2023 16:47:36	24	Indonesia
7	Yes	Rahma Suci Sentia	Nov 30, 2023 16:08:45	Nov 30, 2023 16:23:43	15	Indonesia
	Yes	Rahma Suci Sentia	Nov 30, 2023 16:33:36	Nov 30, 2023 16:48:19	15	Indonesia
8	Yes	Clayton Junistar	Nov 30, 2023 16:07:42	Nov 30, 2023 16:48:27	41	Indonesia
9	Yes	Diah Hesti	Nov 30, 2023 16:02:28	Nov 30, 2023 16:47:15	45	Indonesia
	Yes	Diah Hesti	Nov 30, 2023 16:02:36	Nov 30, 2023 16:14:20	12	Indonesia
	Yes	Diah Hesti	Nov 30, 2023 16:21:26	Nov 30, 2023 16:46:37	26	Indonesia
	Yes	Diah Hesti	Nov 30, 2023 16:10:12	Nov 30, 2023 16:47:02	37	Indonesia
	Yes	Diah Hesti	Nov 30, 2023 16:10:47	Nov 30, 2023 16:48:56	39	Indonesia
	Yes	Diah Hesti	Nov 30, 2023 16:23:07	Nov 30, 2023 16:44:11	22	Indonesia
10	Yes	Chris Kurniadjie	Nov 30, 2023 16:03:08	Nov 30, 2023 16:46:30	44	Indonesia
11	Yes	Panji Mursyidan	Nov 30, 2023 16:02:27	Nov 30, 2023 16:46:33	45	Indonesia
12	Yes	Aji Setiawan	Nov 30, 2023 16:07:28	Nov 30, 2023 16:48:54	42	Indonesia
13	Yes	Jan T	Nov 30, 2023 16:09:02	Nov 30, 2023 16:45:21	37	Indonesia
14	Yes	Kunal Lalchandani	Nov 30, 2023 16:14:42	Nov 30, 2023 16:48:30	34	Indonesia
15	Yes	SJ Hanso	Nov 30, 2023 16:03:10	Nov 30, 2023 16:45:13	43	Indonesia
16	Yes	HADI SOETIKNO	Nov 30, 2023 16:15:29	Nov 30, 2023 16:47:23	32	Indonesia
17	Yes	Kemas Fahmi	Nov 30, 2023 16:19:08	Nov 30, 2023 16:48:56	30	Indonesia
18	Yes	Kent Machrus	Nov 30, 2023 16:02:44	Nov 30, 2023 16:47:06	45	Indonesia
19	Yes	aspiran alam	Nov 30, 2023 16:15:28	Nov 30, 2023 16:48:16	33	Indonesia
20	Yes	RAYA SIANIPAR	Nov 30, 2023 16:02:51	Nov 30, 2023 16:47:34	45	Indonesia
21	Yes	Aimee Garibaldi	Nov 30, 2023 16:31:37	Nov 30, 2023 16:46:25	15	Indonesia
22	Yes	Andy K	Nov 30, 2023 16:02:26	Nov 30, 2023 16:46:45	45	Indonesia
23	Yes	dedi st	Nov 30, 2023 16:02:32	Nov 30, 2023 16:46:47	45	Indonesia
24	Yes	PRASTI RINDRAWATI	Nov 30, 2023 16:28:54	Nov 30, 2023 16:47:33	19	Indonesia
25	Yes	Muchsin Kosen	Nov 30, 2023 16:02:31	Nov 30, 2023 16:15:15	13	Indonesia
26	Yes	Iyoh Rohiyah	Nov 30, 2023 16:07:15	Nov 30, 2023 16:45:28	39	Indonesia
27	Yes	ignatius Budi Prabowo	Nov 30, 2023 16:02:22	Nov 30, 2023 16:15:21	13	Indonesia
	Yes	ignatius Budi Prabowo	Nov 30, 2023 16:15:37	Nov 30, 2023 16:46:37	31	Indonesia
28	Yes	Julian Mulia	Nov 30, 2023 16:32:58	Nov 30, 2023 16:45:34	13	Indonesia
29	Yes	Jemmi Sutiono	Nov 30, 2023 16:07:07	Nov 30, 2023 16:47:00	40	Indonesia
30	Yes	ARI MARTIN ZAITHO	Nov 30, 2023 16:02:47	Nov 30, 2023 16:48:54	47	Indonesia
31	Yes	Ardhitya Kurniartanto	Nov 30, 2023 16:02:55	Nov 30, 2023 16:46:11	44	Indonesia
32	Yes	Andri Irawan	Nov 30, 2023 16:02:24	Nov 30, 2023 16:48:28	47	Indonesia
33	Yes	Adriel Kabo	Nov 30, 2023 16:02:59	Nov 30, 2023 16:47:14	45	Indonesia
34	Yes	zacky mirza	Nov 30, 2023 16:02:48	Nov 30, 2023 16:46:31	44	Indonesia
35	Yes	Erwin Atmadja	Nov 30, 2023 16:02:30	Nov 30, 2023 16:48:54	47	Indonesia
36	Yes	Erwan Harianto	Nov 30, 2023 16:02:40	Nov 30, 2023 16:48:54	47	Indonesia
37	Yes	Hendry Utomo	Nov 30, 2023 16:19:52	Nov 30, 2023 16:45:13	26	Indonesia
38	Yes	John Thedy	Nov 30, 2023 16:02:38	Nov 30, 2023 16:48:33	46	Indonesia
39	Yes	Mawarni Amin	Nov 30, 2023 16:02:34	Nov 30, 2023 16:47:19	45	Indonesia
40	Yes	Satria Rahadi	Nov 30, 2023 16:02:46	Nov 30, 2023 16:36:30	34	Indonesia
41	Yes	Aurelia C	Nov 30, 2023 16:02:44	Nov 30, 2023 16:47:00	45	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
42	Yes	Lucia Kosasih	Nov 30, 2023 16:32:39	Nov 30, 2023 16:45:34	13	Indonesia
43	Yes	Marsello Fransiskus H.P	Nov 30, 2023 16:10:02	Nov 30, 2023 16:47:18	38	Indonesia
44	Yes	Stephen Susilo	Nov 30, 2023 16:14:38	Nov 30, 2023 16:15:51	2	Indonesia
	Yes	Stephen Susilo	Nov 30, 2023 16:16:21	Nov 30, 2023 16:48:56	33	Indonesia
45	Yes	hans uto	Nov 30, 2023 16:18:10	Nov 30, 2023 16:46:08	28	Indonesia
46	Yes	Galuh Ressa Mahardika	Nov 30, 2023 16:02:32	Nov 30, 2023 16:45:10	43	Indonesia
47	Yes	Dewi I Tanjaya	Nov 30, 2023 16:42:27	Nov 30, 2023 16:45:41	4	Indonesia
48	Yes	Richard Christian	Nov 30, 2023 16:03:51	Nov 30, 2023 16:46:34	43	Indonesia
49	Yes	hartono anwar	Nov 30, 2023 16:04:34	Nov 30, 2023 16:20:33	16	Indonesia
	Yes	hartono anwar	Nov 30, 2023 16:08:25	Nov 30, 2023 16:12:47	5	Indonesia
	Yes	hartono anwar	Nov 30, 2023 16:17:04	Nov 30, 2023 16:25:56	9	Indonesia
	Yes	hartono anwar	Nov 30, 2023 16:20:46	Nov 30, 2023 16:48:14	28	Indonesia
	Yes	hartono anwar	Nov 30, 2023 16:26:22	Nov 30, 2023 16:34:16	8	Indonesia
50	Yes	Arif Arif	Nov 30, 2023 16:02:44	Nov 30, 2023 16:46:35	44	Indonesia
51	Yes	Utami Sari	Nov 30, 2023 16:02:43	Nov 30, 2023 16:42:55	41	Indonesia
52	Yes	ENDI SURYADI	Nov 30, 2023 16:02:50	Nov 30, 2023 16:48:45	46	Indonesia
	Yes	ENDI SURYADI	Nov 30, 2023 16:09:50	Nov 30, 2023 16:48:54	40	Indonesia
53	Yes	Ju Ming Tjoa	Nov 30, 2023 16:40:15	Nov 30, 2023 16:47:17	8	Indonesia
54	Yes	Addien Febrinata	Nov 30, 2023 16:35:24	Nov 30, 2023 16:45:20	10	Indonesia
55	Yes	Mike Purnama Sari	Nov 30, 2023 16:06:43	Nov 30, 2023 16:47:17	41	Indonesia
56	Yes	Yordan Elka	Nov 30, 2023 16:07:41	Nov 30, 2023 16:08:16	1	Indonesia
	Yes	Yordan Elka	Nov 30, 2023 16:08:11	Nov 30, 2023 16:47:17	40	Indonesia
57	Yes	Rony Harlieanto	Nov 30, 2023 16:03:54	Nov 30, 2023 16:28:45	25	Indonesia
58	Yes	Sumarni Sie	Nov 30, 2023 16:02:27	Nov 30, 2023 16:48:54	47	Indonesia
59	Yes	Jason Bustam	Nov 30, 2023 16:02:35	Nov 30, 2023 16:46:53	45	Indonesia
60	Yes	Candra Setiawan	Nov 30, 2023 16:15:55	Nov 30, 2023 16:48:53	33	Indonesia
61	Yes	Bryan Chandra	Nov 30, 2023 16:02:49	Nov 30, 2023 16:03:01	1	Indonesia
	Yes	Bryan Chandra	Nov 30, 2023 16:05:26	Nov 30, 2023 16:46:53	42	Indonesia
62	Yes	Gunantara Soetanto	Nov 30, 2023 16:02:25	Nov 30, 2023 16:47:31	46	Indonesia
63	Yes	Djoko Sudjono	Nov 30, 2023 16:03:52	Nov 30, 2023 16:47:18	44	Indonesia
64	Yes	Taufiq Hidayah	Nov 30, 2023 16:04:30	Nov 30, 2023 16:38:51	35	Indonesia
65	Yes	CUN CUN	Nov 30, 2023 16:38:18	Nov 30, 2023 16:47:29	10	Indonesia
66	Yes	Linsey Ong	Nov 30, 2023 16:31:00	Nov 30, 2023 16:44:07	14	Indonesia
67	Yes	Nugroho Prasetio	Nov 30, 2023 16:08:48	Nov 30, 2023 16:46:42	38	Indonesia
68	Yes	Hendra Kurniawan	Nov 30, 2023 16:02:39	Nov 30, 2023 16:48:54	47	Indonesia
69	Yes	Victor Gouanda	Nov 30, 2023 16:02:36	Nov 30, 2023 16:46:23	44	Indonesia
70	Yes	Meissi Santosa	Nov 30, 2023 16:02:46	Nov 30, 2023 16:45:30	43	Indonesia
71	Yes	Hanny Haryanto	Nov 30, 2023 16:02:39	Nov 30, 2023 16:48:38	46	Indonesia
72	Yes	Sylvia W	Nov 30, 2023 16:07:12	Nov 30, 2023 16:47:28	41	Indonesia
73	Yes	William Adriel	Nov 30, 2023 16:03:47	Nov 30, 2023 16:48:54	46	Singapore
74	Yes	NADZIRUN BIN BASIR	Nov 30, 2023 16:02:44	Nov 30, 2023 16:48:54	47	Indonesia
75	Yes	Aida Ria Santoso	Nov 30, 2023 16:04:53	Nov 30, 2023 16:47:32	43	Indonesia
76	Yes	Edgar Dihardja	Nov 30, 2023 16:02:42	Nov 30, 2023 16:47:16	45	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
77	Yes	Alfida Febrianna	Nov 30, 2023 16:02:51	Nov 30, 2023 16:48:54	47	Indonesia
78	Yes	Sanny Sanny	Nov 30, 2023 16:02:48	Nov 30, 2023 16:24:35	22	Indonesia
79	Yes	Venny Suryanto	Nov 30, 2023 16:02:58	Nov 30, 2023 16:46:39	44	Indonesia
80	Yes	Guest Guest	Nov 30, 2023 16:02:23	Nov 30, 2023 16:02:51	1	Indonesia
	Yes	Guest Guest	Nov 30, 2023 16:02:39	Nov 30, 2023 16:47:21	45	Indonesia
	Yes	Guest Guest	Nov 30, 2023 16:02:59	Nov 30, 2023 16:46:15	44	Indonesia
81	Yes	Endy Setiawanto	Nov 30, 2023 16:02:29	Nov 30, 2023 16:19:07	17	Indonesia
82	Yes	Zulfa Hendri	Nov 30, 2023 16:31:01	Nov 30, 2023 16:47:14	17	Indonesia
83	Yes	Lilyana Lilyana	Nov 30, 2023 16:10:05	Nov 30, 2023 16:47:17	38	Indonesia
84	Yes	Dinar Fitra Maghishza	Nov 30, 2023 16:05:02	Nov 30, 2023 16:47:27	43	Indonesia
85	Yes	Fawwaz Nabil	Nov 30, 2023 16:02:30	Nov 30, 2023 16:04:28	2	Indonesia
	Yes	Fawwaz Nabil	Nov 30, 2023 16:04:44	Nov 30, 2023 16:47:36	43	Indonesia
86	Yes	WilLiam .	Nov 30, 2023 16:02:52	Nov 30, 2023 16:48:53	47	Indonesia
87	Yes	William Astie	Nov 30, 2023 16:02:48	Nov 30, 2023 16:47:30	45	Indonesia
88	Yes	Gracia Vindy	Nov 30, 2023 16:02:52	Nov 30, 2023 16:47:32	45	Indonesia
89	Yes	Evan Roberto	Nov 30, 2023 16:02:42	Nov 30, 2023 16:48:09	46	Indonesia
90	Yes	Agus Wawan	Nov 30, 2023 16:02:32	Nov 30, 2023 16:39:53	38	Indonesia
91	Yes	Wiharta Dewananda	Nov 30, 2023 16:02:47	Nov 30, 2023 16:46:17	44	Indonesia
92	Yes	Pradana Ramadhian	Nov 30, 2023 16:07:24	Nov 30, 2023 16:46:29	40	Indonesia
93	Yes	Stanley Davis	Nov 30, 2023 16:05:56	Nov 30, 2023 16:47:47	42	Indonesia
94	Yes	Edwin H	Nov 30, 2023 16:02:35	Nov 30, 2023 16:48:53	47	Indonesia
95	Yes	Suryanto Suharli	Nov 30, 2023 16:02:44	Nov 30, 2023 16:47:19	45	Indonesia
96	Yes	Maulana Adi Kurniawan	Nov 30, 2023 16:39:12	Nov 30, 2023 16:48:55	10	Indonesia
97	Yes	SYARIEF RAZI	Nov 30, 2023 16:18:22	Nov 30, 2023 16:33:24	16	Indonesia
98	Yes	Petrus Soesilo Sapotetro	Nov 30, 2023 16:02:23	Nov 30, 2023 16:47:19	45	Indonesia
99	Yes	Aris Sutrisno	Nov 30, 2023 16:35:32	Nov 30, 2023 16:47:14	12	Indonesia
100	Yes	TANDIONO TANDIONO	Nov 30, 2023 16:02:28	Nov 30, 2023 16:48:54	47	Indonesia
101	Yes	Made Sulaksana	Nov 30, 2023 16:02:47	Nov 30, 2023 16:45:18	43	Indonesia
102	Yes	Novita Novita	Nov 30, 2023 16:02:24	Nov 30, 2023 16:48:22	46	Indonesia
103	Yes	Farhan Fika Mafazi	Nov 30, 2023 16:05:43	Nov 30, 2023 16:07:27	2	Indonesia
	Yes	Farhan Fika Mafazi	Nov 30, 2023 16:07:57	Nov 30, 2023 16:47:21	40	Indonesia
104	Yes	Andreas Choandry	Nov 30, 2023 16:09:40	Nov 30, 2023 16:48:35	39	Indonesia
105	Yes	Timotheus JA	Nov 30, 2023 16:02:52	Nov 30, 2023 16:45:38	43	Indonesia
106	Yes	Wisnu Karto	Nov 30, 2023 16:02:27	Nov 30, 2023 16:29:22	27	Indonesia
107	Yes	Hari P	Nov 30, 2023 16:02:36	Nov 30, 2023 16:48:53	47	Indonesia
108	Yes	Arif Widianto	Nov 30, 2023 16:02:32	Nov 30, 2023 16:40:44	39	Indonesia
109	Yes	Riyath Iskandar	Nov 30, 2023 16:09:55	Nov 30, 2023 16:48:54	39	Indonesia
110	Yes	Teti Nainggolan	Nov 30, 2023 16:02:30	Nov 30, 2023 16:41:33	40	Indonesia
111	Yes	Khrisna Sidharta	Nov 30, 2023 16:04:27	Nov 30, 2023 16:46:51	43	Indonesia
112	Yes	Dimas Mauludi	Nov 30, 2023 16:02:43	Nov 30, 2023 16:18:11	16	Indonesia
	Yes	Dimas Mauludi	Nov 30, 2023 16:19:07	Nov 30, 2023 16:47:51	29	Indonesia
113	Yes	khairul muhimah	Nov 30, 2023 16:02:30	Nov 30, 2023 16:13:10	11	Indonesia
	Yes	khairul muhimah	Nov 30, 2023 16:13:10	Nov 30, 2023 16:48:53	36	Indonesia

Attendee Details

No.	Attended	User Name (Original Name)	Join Time	Leave Time	Time in Session (minutes)	Country/ Region Name
114	Yes	Mukhammad Irsyad Siddiq	Nov 30, 2023 16:02:52	Nov 30, 2023 16:48:54	47	Indonesia
115	Yes	Sutiono Sosrodjojo	Nov 30, 2023 16:02:39	Nov 30, 2023 16:47:12	45	Singapore
116	Yes	Guan Yu	Nov 30, 2023 16:04:11	Nov 30, 2023 16:46:32	43	Indonesia
117	Yes	irvan a	Nov 30, 2023 16:02:26	Nov 30, 2023 16:14:21	12	Singapore
	Yes	irvan a	Nov 30, 2023 16:31:13	Nov 30, 2023 16:45:20	15	Singapore
118	Yes	noveda mulya	Nov 30, 2023 16:02:27	Nov 30, 2023 16:47:13	45	Indonesia
119	Yes	Octasnu Kusuma	Nov 30, 2023 16:02:40	Nov 30, 2023 16:14:29	12	Indonesia
120	Yes	Natalia Suryaningrum	Nov 30, 2023 16:02:45	Nov 30, 2023 16:47:37	45	Indonesia
121	Yes	Gustiawan Godi	Nov 30, 2023 16:03:08	Nov 30, 2023 16:49:43	47	Indonesia
122	Yes	Judo dihardjo	Nov 30, 2023 16:02:30	Nov 30, 2023 16:47:14	45	Indonesia
123	Yes	kuat makruf	Nov 30, 2023 16:02:33	Nov 30, 2023 16:48:27	46	Indonesia
124	Yes	anang hartanto	Nov 30, 2023 16:02:41	Nov 30, 2023 16:48:31	46	Indonesia
125	Yes	Hatim Varabi	Nov 30, 2023 16:03:11	Nov 30, 2023 16:09:32	7	Indonesia
126	Yes	taufan sukma	Nov 30, 2023 16:04:34	Nov 30, 2023 16:47:14	43	Indonesia
127	Yes	Rizqi Rajendra	Nov 30, 2023 16:05:02	Nov 30, 2023 16:46:19	42	Indonesia
128	Yes	Hardianto Ciawi	Nov 30, 2023 16:05:22	Nov 30, 2023 16:48:53	44	Indonesia
129	Yes	Anto Jaya	Nov 30, 2023 16:06:41	Nov 30, 2023 16:45:23	39	Indonesia
130	Yes	Agung Richardus	Nov 30, 2023 16:08:03	Nov 30, 2023 16:48:54	41	Indonesia
	Yes	Fara Aini	Nov 30, 2023 16:09:47	Nov 30, 2023 16:25:35	16	Indonesia
131	Yes	Fara Aini	Nov 30, 2023 16:45:49	Nov 30, 2023 16:46:41	1	Indonesia
	Yes	Fara Aini	Nov 30, 2023 16:46:51	Nov 30, 2023 16:47:26	1	Indonesia
	Yes	Fara Aini	Nov 30, 2023 16:25:49	Nov 30, 2023 16:45:49	20	Indonesia
132	Yes	Gatot Gatot	Nov 30, 2023 16:10:15	Nov 30, 2023 16:31:08	21	Indonesia
133	Yes	Rakhnat Panitia	Nov 30, 2023 16:10:35	Nov 30, 2023 16:48:56	39	Indonesia
134	Yes	Edbert Edbert	Nov 30, 2023 16:11:12	Nov 30, 2023 16:11:44	1	Indonesia
	Yes	Edbert Edbert	Nov 30, 2023 16:11:44	Nov 30, 2023 16:14:16	3	Indonesia
	Yes	edbert edbert	Nov 30, 2023 16:14:16	Nov 30, 2023 16:47:31	34	Indonesia
135	Yes	Affana Valaswara	Nov 30, 2023 16:10:47	Nov 30, 2023 16:48:56	39	Indonesia
136	Yes	St Masruroh	Nov 30, 2023 16:11:08	Nov 30, 2023 16:48:57	38	Indonesia
137	Yes	Titik Purwaningsih	Nov 30, 2023 16:11:29	Nov 30, 2023 16:22:02	11	Indonesia
	Yes	Titik Purwaningsih	Nov 30, 2023 16:21:59	Nov 30, 2023 16:46:56	25	Indonesia
138	Yes	JOSEPH PULO	Nov 30, 2023 16:12:10	Nov 30, 2023 16:47:22	36	Indonesia
139	Yes	benji benyamin	Nov 30, 2023 16:14:06	Nov 30, 2023 16:28:34	15	Indonesia
140	Yes	Patricia Sandjaja	Nov 30, 2023 16:14:43	Nov 30, 2023 16:45:14	31	Singapore
141	Yes	Andika Sugiarto	Nov 30, 2023 16:19:10	Nov 30, 2023 16:27:42	9	Indonesia
142	Yes	Ade Salman	Nov 30, 2023 16:19:37	Nov 30, 2023 16:33:22	14	Indonesia
	Yes	Ade Salman	Nov 30, 2023 16:38:06	Nov 30, 2023 16:46:41	9	Indonesia
143	Yes	Joni Joni	Nov 30, 2023 16:19:42	Nov 30, 2023 16:30:01	11	Indonesia
144	Yes	EFENDI SE	Nov 30, 2023 16:33:51	Nov 30, 2023 16:48:57	16	Indonesia
145	Yes	Elyna N	Nov 30, 2023 16:34:35	Nov 30, 2023 16:34:58	1	Indonesia
	Yes	Elyna N	Nov 30, 2023 16:34:58	Nov 30, 2023 16:37:09	3	Indonesia
146	Yes	Moh Farid R	Nov 30, 2023 16:35:31	Nov 30, 2023 16:48:54	14	Indonesia
147	Yes	Vinchel Budihardjo	Nov 30, 2023 16:41:18	Nov 30, 2023 16:46:19	6	Singapore

Press Conference Report
Daftar Peserta Zoom - Kamis, 30 November 2023 (Sesi 3)

No.	Nama (Nama Asli)	Waktu Bergabung	Waktu Keluar	Durasi (Menit)	Tamu	Persetujuan Perekaman	Dalam Ruang Tunggu
1	11190000167_Sivana Zahla	11/30/2023 03:55:11 PM	11/30/2023 03:55:51 PM	1	Ya	-	Ya
2	investortrust.id_Sivana (11190000167_Sivana Zahla)	11/30/2023 03:55:51 PM	11/30/2023 04:16:28 PM	21	Ya	Ya	Tidak
3	GGRM	11/30/2023 04:03:43 PM	11/30/2023 04:16:22 PM	13	Ya	-	Tidak
4	GGRM_CorpSec	11/30/2023 04:03:49 PM	11/30/2023 04:16:29 PM	13	Ya	Ya	Tidak
5	Ardianti Tasyari	11/30/2023 04:09:43 PM	11/30/2023 04:09:50 PM	1	Ya	-	Ya
	IDX - Ardianti Tasyari (Ardianti Tasyari)	11/30/2023 04:09:51 PM	11/30/2023 05:08:46 PM	59	Ya	-	Tidak
6	IDX - Hanifa Insyira	11/30/2023 04:28:33 PM	11/30/2023 05:08:36 PM	41	Ya	-	Tidak
7	IDX - Raja Syah Hololan	11/30/2023 04:34:19 PM	11/30/2023 05:08:40 PM	35	Ya	-	Tidak
8	Cahaya - MNC Portal	11/30/2023 04:36:51 PM	11/30/2023 04:37:07 PM	1	Ya	-	Ya
	Cahaya - MNC Portal	11/30/2023 04:37:07 PM	11/30/2023 04:46:20 PM	10	Ya	-	Tidak
	Cahaya - MNC Portal	11/30/2023 04:46:21 PM	11/30/2023 04:51:31 PM	6	Ya	-	Tidak
	Cahaya - MNC Portal	11/30/2023 04:51:32 PM	11/30/2023 04:51:38 PM	1	Ya	-	Tidak
9	IT-Dwie	11/30/2023 04:39:22 PM	11/30/2023 04:41:13 PM	2	Ya	-	Ya
	IT-Dwie	11/30/2023 04:41:14 PM	11/30/2023 04:52:26 PM	12	Ya	Ya	Tidak
10	IDX-Syandy Ramadhan	11/30/2023 04:40:39 PM	11/30/2023 04:40:47 PM	1	Ya	-	Ya
	IDX-Syandy Ramadhan	11/30/2023 04:40:47 PM	11/30/2023 04:47:03 PM	7	Ya	Ya	Tidak
11	Adhitya Made	11/30/2023 04:41:31 PM	11/30/2023 04:41:59 PM	1	Ya	-	Ya
	Adhitya Made	11/30/2023 04:41:59 PM	11/30/2023 04:44:30 PM	3	Ya	Ya	Tidak
12	Rizqi Rajendra	11/30/2023 04:47:29 PM	11/30/2023 04:47:49 PM	1	Ya	-	Ya
	Rizqi Rajendra	11/30/2023 04:47:50 PM	11/30/2023 05:08:29 PM	21	Ya	Ya	Tidak
13	Dinar Fitra	11/30/2023 04:48:18 PM	11/30/2023 04:48:24 PM	1	Ya	-	Ya
	Dinar - IDX Channel (Dinar Fitra)	11/30/2023 04:48:24 PM	11/30/2023 05:08:14 PM	20	Ya	Ya	Tidak
14	Ang Andri Pribadi	11/30/2023 04:49:23 PM	11/30/2023 04:49:32 PM	1	Ya	-	Ya
	Ang Andri Pribadi	11/30/2023 04:49:33 PM	11/30/2023 04:52:39 PM	4	Ya	Ya	Tidak
	Ang Andri Pribadi	11/30/2023 04:52:40 PM	11/30/2023 05:08:17 PM	16	Ya	-	Tidak
15	Loviana	11/30/2023 04:53:30 PM	11/30/2023 04:53:44 PM	1	Ya	-	Ya
	Loviana	11/30/2023 04:53:45 PM	11/30/2023 05:08:17 PM	15	Ya	Ya	Tidak
16	Lidiana - SMSM	11/30/2023 04:55:11 PM	11/30/2023 04:55:22 PM	1	Ya	-	Ya
	Lidiana - SMSM	11/30/2023 04:55:22 PM	11/30/2023 05:08:14 PM	13	Ya	Ya	Tidak